


STATE LEVEL BANKERS' COMMITTEE, KERALA
(Under Lead Bank Scheme)

Convenor: केनरा बैंक  Canara Bank

Ref: SLBC/SLRM/Minutes/106/AJS

03/07/2024

(All Members of SLBC)

Dear Sir,


Sub: Minutes of the SLRM Meeting for March 2024 of SLBC, Kerala

We are forwarding herewith the minutes of the SLRM Meeting for March 2024 of SLBC, Kerala held on 22nd May 2024 at Hotel Residency Tower, Thiruvananthapuram.

Developments on action points initiated/to be initiated at your end may please be intimated to us so as to apprise the next meeting of SLBC, Kerala

Thanking you,

Yours faithfully,


Pradeep K S
Convenor, SLBC Kerala
& General Manager, Canara Bank

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**MINUTES OF THE SLRM MEETING FOR MARCH 2024 OF
STATE LEVEL BANKERS' COMMITTEE, KERALA
Held on 22.05.2024 (Wednesday) at Hotel Residency Tower, Trivandrum**

The SLBC meeting commenced at 12.00pm. The List of participants is as per annexure.

Sri. S. Premkumar, Convenor, SLBC & General Manager, Canara Bank welcomed the dignitaries and participants to the SLRM Meeting for March 2024 of SLBC Kerala and touched upon the following:

- The banking sector in the State has made significant progress under almost all fronts during last year including Deposits, Advances and CD Ratio.
- The total deposits of banks in the State grew by 11% while total advances increased by 17% compared to last year.
- The CD ratio stood at 73.21 %.
- Total Business of Commercial Banks grew by 13 %, compared to last fiscal year.
- There is little change in total NPA, NPA figures under education loans has reduced by 9% compared to last quarter.
- Priority sector advances increased by 14% Y-o-Y reaching 2.57 lac Crores.
- Year over year Agricultural advances increased by 19% and MSME advance increased by 17%.
- Advances to Weaker section also increased by 17% Y-o-Y.

By these words, Convenor, SLBC Kerala welcomed all the participants to the meeting.

Shri. Bhavendra Kumar, Executive Director, Canara Bank in his speech addressed the following:

- Global growth is expected to further slow to 2.4 percent in 2024. Tight monetary policies, restrictive credit conditions, and sluggish global trade and investment are expected to hinder growth.
- India's economy is forecast to expand near 7 per cent in 2024 and 6.6 per cent in 2025 mainly driven by strong public investment and resilient private consumption as per The World Economic Situation and Prospects of U.N.

- India is now the third-largest economy in the Asia-Pacific region and the fifth-largest in the world.
- Commercial banks have recorded a Total business of Rs. 13.74 lakh Crores in the State. There was an increase of Rs. 1.6 lakh crores over the previous year.
- The Deposits increased by Rs. 77,606 crores reaching a level of Rs. 7.96 lac crores and Advances increased by Rs. 83,935 crores recording the level of Rs. 5.77 lac crores. NRE deposits made an y-o-y growth of 13 %, with an outstanding level at Rs. 2.71 lac crores.

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Dr. V Venu IAS, Hon'ble Chief Secretary, Government of Kerala in his speech addressed the following:

- SLRM meeting is the venue where we take stock of the growth of the banking sector.
- SLBC has become a powerful instrument where several issues can be discussed and the same can be resolved with the coordination of several departments.
- State had done well in all the sectors in the past FY but there are still plenty of areas for improvement.
- Wayanad and Idukki districts have fallen short of their Primary sector targets which are a area of concern. Ernakulam District's achievements to the targets allocated are very much low which should be taken up by the bankers of the district.
- The number of KCC had gone below 20 lakhs, the same to be verified by SLBC as the declining trend is not suitable for a state like Kerala.
- The agriculture credit has grown considerably, banks should focus more on investment credit than going for the conventional production credit, as investment credit functions as an engine of growth.
- There is large scope for the improvement in the MSME sector in our state.

He concluded by wishing fruitful discussions in the meeting and also appreciated the efforts put in by Shri. S Premkumar who had been a bridge of liaison between the Government Departments and the banks and wished a happy retired life.

Shri. K N Balagopal, Hon'ble Minister for Finance, Government of Kerala in his speech addressed the following:

- He stressed on the point that out of the 13 lakhs crore business what the banks have in the state major percentage of the same is related to public finance and the State

Government. So informed regarding the importance of cordial relation between the Government Departments as well as the Banks of the State.

- The importance of equitable dispersal of wealth was discussed while touching up on the point of CD ratio of the State. Banks should averse from availing resources from one state and pumping the same to other.
- Kerala is striding forward in Industrial sector with several new reforms like private industrial parks etc.
- The Vizhinjam port will be operational from this year and the banks should foresee the investment opportunities associated with the same as several industries may come up as the port become fully operational.
- The general concept about the State is that to support the tourism sector Kerala is not having hotels, conventions centres etc, these infrastructure related issues can be solved easily by the proactive involvement of the banks.
- In the present budget favourable modification of the CRZ has been proposed which will make more easy for the hotels to start which inturn will help our tourism sector to bloom more.
- The same preference should be given by the banks to the tourism sector as that of the industries.
- The other areas which the Government wants the banks to focus is in Health Care and Education.
- Banks should develop policies in line with the vision of the State Government for organic agriculture, tourism, education and health care sectors.
- In the present situation, skilled and trained professionals/students are migrating to other countries and they are benefited out our country's resources indirectly. With the coordination of the Government, entrepreaures and Banks we also can make the infrastructure to accommodate our people in our own state so that we are benefitted from our workforce.
- Banks are making good profits in the last few years and he instructed the banks to use the same for the development of the economy positively.

Shri. P Rajeeve, Hon'ble Minister for Law, Industries and Coir, Government of Kerala in his speech addressed the following:

- Minister pointed out that in the last SLBC he attended there was a discussion regarding the slackness in the growth of the CD ratio of the state, for which the banks have responded positively and we are seeing a upward trend from the last two years.
- CD ratio of other states should be taken as benchmark for our growth and banks to work out plans for improving our CD ratio.

- The CD ratio of SBI is 57.08 % which is lower than the state average which is not good for an institution like SBI. The same has been taken up with the CMD of SBI.
- Federal Bank, South Indian Bank, Catholic Syrian bank which are the Kerala based banks should improve their CD ratio which is lower than the state average. Considering the banks being headquartered at Kerala, they should have commitment towards our state and improve their credit dispersal in our state.
- Our state has shown a good growth in the MSME sector with a growth rate of above 17% in MSME and 18% in the manufacturing sector. Considering the loans provided for the MSME sector around 30% of the loans have been provided to the manufacturing sector, which is a commendable achievement.
- The MSME outstanding stood at Rs. 80,210 Cr and growth rate shown in this year has been the highest. He also informed that the world famous multi national company D Space has agreed to start their 2nd centre outside Germany and 1st in Asia in Kochi.
- Banks should provide more capital support to the start ups which are migrating to other states at the time of scaling up.
- India's top AI robotic company Gen Robotics had started 7 years ago in Technopark and the same is presently giving employment to 400 people. They are in the verge of starting another unit with 300 employees in Palakkad.
- Banks should change their approach towards the new entrepreneurs and should trust them, then only our state will have a good environment for development.
- SLBC should ensure the decisions taken in the meeting should percolate down to the branches where the real business is happening.
- A checklist should be provided for all the loans so that a customer approaching the bank should not be made running behind the banks to avail a loan.
- Considering the other states Kerala is having land for development very less, but we are the state having the highest number of 5 star, 4 star and 3 star hotels.
- State Government had identified 22 priority sectors considering the geography of our state which should be supported by the banks of the state.
- Always the credit policy of the banks should go hand in hand with the policy of the Government.
- The recently rolled out "Mission 1000" initiative aims to have 1000 industries with 1 Lakh crore turnover. 121 industries had been identified till date under the same. The selection process is very much clear. Government will support the same from the initial stage of project report formulation upto scaling up of the same.
- PMFME our state had achieved the target, where the part played by the banks are commendable.
- Though the Government had rolled out a specific scheme for sick cashew units OTS, banks are not showing support for the same. Hope the banks will support the sick cashew industries by recommending the ots scheme.

The Hon'ble Minister concluded his address by wishing Shri. S Premkumar for his contribution to the banking industry and to the Government initiatives.

Shri. Thomas Mathew ,Regional Director, Reserve Bank of India in his speech addressed the following:

- Reserve Bank of India commemorated its 90th year, recently. RBI had always been at the fore in steering the Indian financial system and the economy towards stability, discharging its responsibilities with integrity and efficiency. RBI Governor had expressed concerns about the high levels of public debt in both advanced and emerging market economies (EMEs), which are dormant risks that could erupt abruptly. India, however, presents a different picture on account of its fiscal consolidation and faster GDP growth.
- Our Monetary Policy Statements are based on an analysis of the evolving macroeconomic and financial developments in the economy. In the recent Monetary Policy Statement, the Monetary Policy Committee (MPC) decided to keep the policy repo rate under the liquidity adjustment facility (LAF) unchanged at 6.50 percent and to remain focused on withdrawal of accommodation to ensure that inflation progressively aligns to the target, while supporting growth. The decision was based on the consideration that the domestic economic activity continued to expand at an accelerated pace and inflation was moving closer to targets.
- Reviewing the performance of the banks during 2023-24. The CD ratio of the state is in a comfortable position and has increased to 73.21% from 69.01%, as of March 2023. It was 73.62% in December 2023. As of March 2024, the banks have deposits to the tune of `8,61,295.02cr and have advanced `6,30,559.13cr. However, there are some banks, mainly those headquartered in the state, that are yet to reach the mandatory mark.
- It is heartening to note that the banks have performed well in achieving the targets under Annual Credit Plan during 2023-24, particularly in the primary and secondary sectors. I would like to congratulate the banks for their commendable performance in achieving 107.74% of their Annual Credit Plan (ACP) for the year, lending `4,85,485.26cr against their target of `4,50,589.45 cr. The achievement of

banks in the agriculture sector is 87.06% compared to 140% of 2022-23, and that for MSME sector is 126.47% as against 123% of last year. Alappuzha tops the districts with achievement of 155.52% of ACP, closely followed by Palakkad with 138.92%. All the other banks have also done well in achieving the total ACP targets. When it comes to lending to the priority sectors, Alappuzha and Thiruvananthapuram are the toppers with 126.32% and 123.83% of their targets, while Ernakulam with 43.16% figures in the last position.

- However, the achievement of banks in the tertiary sector is an all-time low, this year. Their performance in the sector has come down to 20.30%, as against their achievement of 51% in 2022-23. The banks have given credit to the tune of `10,605.47cr only against the required `52,251.75cr. Except Kozhikode and Kasargod, all other districts are lagging in their achievement in this sector. The performance of banks in the tertiary sector requires significant improvement. Serious introspection of the root cause and conscious efforts are required for enhancing the credit to the sector.
- He thanked for the support received from the police department during the festival seasons and the Lok Sabha elections, by deputing police personnel for escort duty, which helped us in ensuring steady supply of fresh notes and coins in the State.

Recent developments in RBI

- RBI had issued the guidelines on Fair Practices Code to various Regulated Entities (REs) to advocate, inter-alia, fairness and transparency in charging of interest by the lenders, while providing adequate freedom to REs as regards their loan pricing policy. During the course of the onsite examination of REs, RBI had come across instances of lenders resorting to certain unfair practices in charging of interest, like charging of interest from the date of sanction of loan or date of execution of loan agreement and not from the date of actual disbursement of the funds to the customer, charging interest for the entire month rather than charging interest only for the period for which the loan was outstanding, collecting one or more installments in advance but reckoning the full loan amount for charging interest. Such non-standard practices of charging interest are not in consonance with the

spirit of fairness and transparency while dealing with customers. These are matters of serious concern to the Reserve Bank. Wherever such practices have come to light, RBI through its supervisory teams, has advised REs to refund such excess interest and other charges to customers.

Therefore, in the interest of fairness and transparency, all REs are directed to review their practices regarding mode of disbursement of loans, application of interest and other charges and take corrective action, including system level changes, as may be necessary, to address these issues.

- RBI has come across instances of unauthorized entities offering foreign exchange (forex) trading facilities to Indian residents with promises of disproportionate/exorbitant returns. On investigation, it has been observed that to facilitate unauthorized forex trading, these entities have taken recourse to engaging local agents who open accounts in the name of individuals, proprietary concerns, trading firms etc. at different bank branches, for collecting money towards margin, investment, charges, etc. It is also observed that these entities are providing options to residents to remit/deposit funds in Rupees for undertaking unauthorized forex transactions using domestic payment systems like online transfers, payment gateways, etc.

In order to prevent the misuse of banking channels in facilitating unauthorized forex trading, AD Cat-I banks are advised to be more vigilant and exercise greater caution in this regard. They shall report such cases to the Directorate of Enforcement, Government of India, for further action, as deemed fit. They may also advise their customers to deal in forex with 'Authorised Persons' and on 'authorised ETPs' only, and give wide publicity to the list of 'Authorised Persons' and the list of 'authorised ETPs' available on the RBI website. They are also advised to give publicity to the 'Alert List' and Press Releases issued by the RBI in this regard.

- Cash Deposit Machines (CDMs) deployed by banks enhance customer convenience while reducing cash-handling load on bank branches. The facility of cash deposit is presently available only through use of debit cards. Given the popularity and

acceptance of UPI, as also the benefits seen from the availability of UPI for card-less cash withdrawal at ATMs, it has been proposed to facilitate cash deposit facility through use of UPI. Operational instructions will be issued shortly.

- At present, UPI payments from bank accounts can be made by linking a bank account through the UPI App of the bank or using any third-party UPI application. However, the same facility is not available for PPIs. PPIs can currently be used to make UPI transactions only by using the application provided by the PPI issuer. To provide more flexibility to PPI holders, it is now proposed to permit linking of PPIs through third-party UPI applications. This will enable the PPI holders to make UPI payments like bank account holders. Instructions in this regard will be issued shortly.
- CBDC pilots in the Retail and Wholesale segments are underway with more use-cases and more participating banks. Continuing with this approach, it is proposed to make CBDC-Retail accessible to a broader segment of users in a sustained manner, by enabling non-bank payment system operators to offer CBDC wallets. This is expected to enhance access and expand choices available to users apart from testing the resiliency of the CBDC platform to handle multi-channel transactions. Necessary changes will be made to the system to facilitate this.

Smt. M G Jayasree, Deputy Director General, Department of Financial Services, Ministry of Finance, Government of India in address mentioned the following points:

- She raised concerns regarding the non achievement of the primary sector target under ACP as well as the reducing number of KCC accounts.
- Commendable work has been done by the banks for achieving the secondary sector target.
- She informed that the primary sector advances are double that of the secondary sector advances whereas the tertiary sector advances are only one seventh of the secondary sector advances. It really raises concern over the strategies followed by the banks in the state of Kerala.
- Strategies should be changed as per the specific situation of the present in each states.
- All schemes like PM Vishwakarma, PM SvaNidhi and social security schemes are being closely monitored from the DFS side and Banks should take a proactive steps in

enrolling new applicants under the same which will inturn improve economic situation of the state itself.

Smt. Sharmila Mary Joseph, Principle Secretary, LSGD in her address raised two issues which would need urgent intervention from the bankers side:

- First one was regarding the social security pension provided from the State Government side where when the pensioners account is being credited with the pension amount and when the pensioner is not encashing the same the response of the banks to the PFMS system is not prompt, which is resulting in the issues related to reconciliation. In relation with the same she also raised concern regarding the updation of the pension rolls by the banks as there are cases where still pension is credited to the pensioners who are no more. She instructed the bankers of the state to rectify the same though the money involved is less the numbers are very huge ie more than 8 lakh beneficiaries under 3 NSAP schemes.
- Second one is regarding the proposal by the KURFDC. Life Mission Rs. 4 lakhs is given to each beneficiary for the construction of house in urban areas. Out of this 4 Lakhs, Central Government share is 1.50 Lakhs, Rs. 50,000/- from State Government and Rs.2.00 Lakhs from the Local Bodies fund. Now for providing this 2.00 lakhs rupees to the Local Bodies Government has put a proposal to avail loan from the banks of the state. For the upcoming two financial years ie 2024-25 and 2025-26; the total fund expected to be raised by the LSGIs from the banks is Rs. 4,000 Cr. The proposal describes the loans to be provided to the LSGI directly by the bank.

Sri. Gopa Kumaran Nair G, Chief General Manager, NABARD in his speech addressed the following:

- He raised the concern regarding the reducing KCC numbers in the state though there was a campaign by the Central Government to improve the same state is showing decline. The banks to reconfirm that they are lending properly to the needy.
- NABARD which mainly looks after the matters related to agriculture financing finds it hard to digest the state had missed the target under primary sector. The shortfall was due to the steep targets provided in the Ernakulam district which is to be streamlined in the coming FY.
- New DDM offices are being opened in four districts Kollam, Pathanamthitta, Ernakulam and Kozhikode for better monitoring from NABARD side.

As concluding remarks he extended thanks to all the agencies of the state for the support provided to him during the tenure as CGM, NABARD and requested to provide the same to the newly joined CGM, Shri. Baiju N Kurup also.

Shri. Jaffar Malik IAS, Executive Director, Kudumbasree in his address mentioned the following points:

- Kudumbasree had shared a circular on 17/04/2024 regarding:
 1. 100% percent linkage
 2. bringing down the NPA under the loans
 3. K-Lift
- Though Kudumbasree had kept a target of linking 1,16,800 NHGs but was able to link only 77,759 groups which was around 67% only.
- Under the PSU banks Canara Bank and Union Bank are supporting the Kudumbasree, whereas under private sector HDFC is giving more support.
- As per the RBI circular dated 16/04/2024 vide FIDD.GSSD.CO.BC.No. 03/09.01.003/2024-25 banks should proactively come up with their schemes to support the individual members of the select matured groups by providing them loans upto 10 lakhs to graduate into entrepreneurs.
- Also requested banks to support atleast one member of a group with Mudra loan upto 1 lakh for starting an enterprise.
- During this FY also the target for linkage is 1,16,800 NHGs and informed that Canara Bank, State Bank of India and Union Bank of India should support Kudumbasree to achieve the same.
- There has been some complaints regarding private sector banks that they have been providing loans not taking into consideration the CDS recommendations.
- Under the district wise targets provided Thiruvananthapuram, Kollam, Ernakulam, Palakkad and Malappuram has been allotted with the highest share.
- He also informed regarding the performance under the PM SvaNidhi scheme, there is gap of 16,000 applications to be sanctioned for the state to achieve the target and requested the banks to do the same.
- He touched upon the RSETI land allotment status also where it was mentioned that except in Kottayam and Pathanamthitta all the districts land has been allotted. Discussions are on going related to the same.
- As closing remarks Executive Director informed that CDS recommendations to be obtained before giving loans to NHGs and in case of any default the list of NHGs to be provided to Community Based Repayment Committees of kudumbasree which will help the banks for the recovery of the loans.
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1. Adoption of Minutes of 142nd SLBC Meeting

The forum unanimously adopted the minutes of the 142nd SLBC Meeting, held on 21st March 2024, which was forwarded to the members, vide SLBC letter no: SLBC/142/Minutes/52/AJS dated 30th March 2024.

2. Review of performance under Primary Sector:

| PRIMARY | | |
|---------------------------|-----------|-----------|
| Parameter | 2022-2023 | 2023-2024 |
| Target for the whole year | 85313 | 159076 |
| Achievement of Q4 | 119709 | 138490 |
| % achievement for Q4 | 140% | 87% |

Disbursement in 2022-2023 : Rs. 119709/- Crs

Disbursement in 2023-2024: Rs. 138490/- Crs.

Incremental Disbursement: Rs. 18,781/- Crs

% Increase from last Financial year: 15.68%

District wise achievement: Alappuzha: 131%, Kollam: 130%, Trivandrum: 130%, Kannur: 125%, Palakkad: 119%, Thrissur: 115%. Malappuram: 111%, Kasargode: 108%, Pathanamthitta: 105%, Kozhikode: 104%, Kottayam: 103%, Idukki: 96%, Wayanad: 85% and Ernakulam: 33%.

The Lead Bank Office Ernakulam was given specific instruction while assessing the potential for FY 24-25.

Banks with highest outstanding in Agricultural Outstanding as on March 2024:

- Canara Bank
- State Bank Of India
- Kerala Gramin Bank
- Federal Bank
- KSCB

Share of NPA in Agriculture Advances : Agriculture NPA is 2.71 % out of total agriculture advances.

2.1. Pending Issues in Primary Sector

2.1.1. Doubling of Farmers Income

Convenor opined that since the data correction had taken place the number of KCC for March 2024 can be taken as the base for assessing the growth. Though the outstanding figures had shown a positive growth by 13% the decrease in numbers should be strictly followed by the banks.

(Action: Banks and Department of Agriculture)

2.1.2. Credit Delivery Framework for Tenant Farmers (Agenda by Reserve Bank of India)

Still the matter is pending with the Government of Kerala.

(Action: Department of Agriculture)

2.1.3 Extension of Kisan Credit Card (KCC) Scheme for Animal Husbandry Farmers and Fisheries

There was no much progress under KCC for Animal Husbandry and Fisheries during the first two quarters but the last two quarters have shown good performance lead by Canara Bank, State Bank of India and Union Bank of India. Though the progress under the schemes is satisfactory pendency to sanction the applications by the banks are still and issue.

(Action : All banks and LDMs)

2.1.4 Agenda Suggested by Reserve Bank of India

2.1.4.1 Enhancing Credit Delivery to Agriculture Logistics and Supply Chain Ecosystem

Convenor, SLBC appealed to the banks of the state to indentify more proposals under warehouses which can be financed under AIF and AMI scheme.

(Action: Banks and Dept of Agriculture)

2.1.5 Agenda Suggested by Director Agriculture

2.1.5.1. Credit under Agriculture Infra Structure Fund

Banking Expert, AIF informed the forum that the scheme is going well with the support of all the banks in the state. He also raised a issue regarding Kerala bank as they are yet to submit application for the interest subvention. Another issue pointed out was regarding the time taken by the banks for sanctioning loans for Custom Hiring Centers. Since the time taken for sanction is more the applications are missing out for receiving the benefits under SMAM scheme also.

As a reply for the same CEO Kerala bank appraised that issue related to the non submission of the subsidy claims from Kerala bank will be resolved at the earliest.

Convenor, informed that regarding the pendency SLBC will take up the same with the banks.

Top performing banks under AIF Scheme:

1. State Bank of India
2. Canara Bank
3. Kerala Gramin Bank
4. Bank of Baroda
5. Union Bank of India

(Action: Banks and Dept. Of Agriculture)

2.1.5.2 Agenda suggested by Directorate of Agriculture regarding recovery of ineligible beneficiaries under PM-KISAN Scheme

Agriculture Department informed that the process of recovery is undergoing.

(Action: Directorate of Agriculture)

3. Performance under Secondary Sector

The percentage achievement is 120%. Target for the year 2021-22 was Rs.39912 Crores and the Achievement is Rs.47953 Crores.

Performance under Secondary Sector Disbursement

| SECONDARY | | |
|---------------------------|-----------|-----------|
| Parameter | 2022-2023 | 2023-2024 |
| Target for the whole year | 45951 | 58344 |
| Achievement of Q4 | 56342 | 73790 |
| % achievement for Q4 | 123% | 126% |

Disbursement in 2022-2023 : Rs.56342/- Crs
 Disbursement in 2023-2024: Rs. 73790/- Crs.
 Incremental Disbursement: Rs. 17,448/- Crs
 % Increase from last Financial year: 30.96%

Share of banks in MSME sector

Public Sector Banks:37.15%

Private Sector Banks:54.81%

Kerala Gramin Bank:2.52%

Small Finance Bank:1.01%

Cooperatives: 4.49%

Share of NPA in MSME Advances

NPA in MSME is 7.80% of total MSME advances.

3.1 Agenda Suggested by the Director of Industries and Commerce – Review of MSME Schemes part of AtmaNirbharBharath

3.1.1 Agenda suggested by Director of Industries and Commerce – Review of PMSVANidhi

Convenor informed that the banks should strive to clear the pendencies at the earliest and achieve the allotted target of 1,25,000 immediately.

3.1.2 Agenda suggested by Director of Industries and Commerce – Review of PM FME

PMU, PMFME informed the proposals under PMFME to be sanctioned within a maximum of 30 days. Banks should take extra care to mark the disbursement in the portal as if it is not marked timely it will be affecting the release of the subsidy. Before the release of the subsidy a mail will be received from the Ministry of Food Processing, banks should confirm the transient account through the mail and if banks are not confirming the same, then that transaction will be considered as failed. Appreciation was given to all the banks for their coordinated efforts for their contributions for achieving the target.

3.1.3 Agenda suggested by Director of Industries and Commerce – Review of PMEGP

Director, KVIC informed that Kerala has been continuously achieving the target under PMEGP for the last few financial years with the extensive support provided by the banks. This FY also the state had achieved 110% of the target. He also requested for the same support for the coming financial year also. As far as the physical verification is concerned, the same is planned to be implemented through Postal Department and initial discussions have been completed and the decision has been sent to the Ministry for approval.

Convenor informed the authority to issue the rural area certificate has been assigned to the Secretary of Gram Panchayaths. More than 1000 applications are pending under PMEGP with all the banks, Convenor requested the banks to clear the same at the earliest.

3.1.4. Agenda suggested by NORKA- Review of NDPREM

Convenor requested the member banks to sanction the pending applications with the banks.

3.1.5 Agenda Suggested by Reserve Bank of India - Bringing Kerala State Government PSU into TrEDS Platform

DGM, RBI informed the forum that though this is a continuing agenda the Government Departments have not been giving priority for the same.

Additional Secretary, Industries Department informed that the Government of Kerala had discussed the same with Beareu of Public Transformation and already 8 PSUs have enrolled into the same. The discussions for enrolling the other PSUs are also under discussions. Convenor also added saying that across the nation the usage of TrEDS platform has gone up where as in our state the usage is staggering. Unless the State Government makes enrolling to TrEDS platform mandatory this will not yield a fruitful result.

(Action: Industries Department and SLBC)

4. Performance under Tertiary Sector

| TERTIARY | | |
|---------------------------|-----------|-----------|
| Parameter | 2022-2023 | 2023-2024 |
| Target for the whole year | 30928 | 52252 |
| Achievement of Q4 | 15803 | 10605 |
| % achievement for Q4 | 51% | 20% |

Though the several educational loans and housing loans have been sanctioned still our tertiary sector is not showing the same. Convenor, enquired the possibility of any MIS mismatch. The performance of the tertiary sector is a concern and banks to review their performance and improve in the coming FY.

Pending issues under Tertiary Sector

4.1 Agenda Suggested by Reserve Bank of India

4.1.1. Revamp of Lead Bank Scheme standardized system for data flow

Kerala Bank informed the forum that the standardized system had been implemented as per the instructions of RBI.

4.1.2. PRAGATI Meeting: Review of Social Security Schemes – PMJJBY , PMSBY and APY.

Convenor SLBC, informed the forum that Wayanad and Palakkad has been saturated with PMJJBY and PMSBY. RBI is running a campaign to saturate all the households in the state of Kerala with any one of the insurance products and the timeline mentioned in by September 2024.

(Action: Member Banks, SLBC, LDMs)

4.2. Agenda suggested by PFRDA: Banks and LDMs to enhance APY coverage in Kerala

Convenor informed the forum that the performance under APY was dismal during the FY 2023-24. Considering the same the controlling offices of the banks should make concentrated efforts to enroll APY as the same is a beneficial scheme for the unorganized sector. The scheme to be pitched with the customers approaching the banks for new account opening and hoped to show a better performance in the coming financial year.

4.3 Review of CD Ratio –Suggested by RBI

The CD ratio of the state is 73.21%. Most of the banks are having CD ratio more than the state average. Convenor requested the banks to take necessary steps to disperse more credit in our state so that our CD ratio will improve than the expected figures.

(Action: Banks)

4.4. Rural Self Employment Training Institutes (RSETIs) – Reimbursement of Training Expenses of BPL Candidates to “AA” Rated RSETIs

Sri. Percy Joseph Desmond, Director, RSETI informed that the respected Kottayam Collector had informed that the earlier land which was identified for the RSETI is only available. The identified land is not suitable for the construction of RSETI. Since the RSETI is coming under SBI, he informed that SBI is having land under their custody if that can be provided the issue can be resolved at the earliest. Executive Director, Kudambasree also supported the same.

For the same Shri. Somasundaram, AGM, Lead Bank, State Bank of India replied that the same may be confirmed only after discussion with the corporate office.

(Action: SLRM, Kudumbasree and RSETI Director)

4.5 Status of Land allotment for RSETIs buildings

Sri. Percy Joseph Desmond, Director, RSETI informed that presently there is a progress in land acquisition in Wayanad issue persist in Kottayam and Pathanamthitta.

The construction of RSETI Alappuzha will be completed by March and Kottarakkara by June.

GM, NABARD informed that NABARD has provided financial support to all the RSETIs for infrastructure development and requested the RSETIs to submit the claims before March.

(Action : Revenue Department, SDR, Kudumbasree and Banks)

4.6 Agenda suggested by RBI - Adoption of Fintech

DGM, RBI urged the banks of the State to digitize maximum priority sector loans as it will reduce the pendency with the banks side and there will be a transparency in those cases.

4.7 Agenda suggested by FIDD, Thiruvananthapuram - Progress under Government sponsored schemes.

The figures provided along with the agenda shows a clear cut differentiation between the private sector banks and public sector banks. The same to be taken up by the private sector banks with high priority. RBI expects the private sector banks to perform under these schemes at par with the public sector banks.

5. FRESH ISSUES

5.1 Primary Sector

5.1.1. Agenda suggested by NABARD

CGM, NABARD informed the forum that around 480 loans have been sanctioned under the AMI GS scheme and several banks are yet to submit the utilization certificate for these loans sanctioned. He instructed the banks to submit the utilization certificate immediately.

There are several initiatives are there under the financial inclusion fund. The funds can be used for improving the facilities under CFL. Under RBI initiative 28 Financial literacy centers have been started and NABARD had received application of 20 under Financial Inclusion funds. Indian Overseas Bank and Union Bank of India is

pending to submit the applications for the same. State Bank of India has taken over the same from Union Bank so he urged SBI to submit the same immediately.

(Action: All the banks)

5.1.2. Agenda suggested by Hon'ble Minister for Agriculture

Agriculture Department has joined hands with the LSGI and implemented " Njangalum Krishiyilekku 2022". As part of the same 20,000 farmer groups have been registered. They have been organized into FPOs and FPCs. Presently 100 FPOs are already formed. As a second phase a comprehensive development of the agriculture in the sector of Kerala , formation of new FPOs and FPCs are targeted under each LGI. The department will be support in the three points mentioned in the letter of the Hon,ble Minister for Agriclture.

1. Opening of zero balance accounts for these Krishikuttoms.
2. Loans to be provided to the Krishikuttoms at lower interest rates.
3. Special schemes to be implemented for integration with SMAM and AIF.

Convenor informed that if the number of group members are exceeding 20 the group should be registered. Kerala Bank, CEO added by saying that around 55 FPOs have been initiated from the banks side.

5.1.3. Agenda Suggested By Kudumbasree:

The same has been discussed in detail by the respective Executive Director, Kudumbasree during his presentation.

5.2 Secondary Sector

5.2.2 Agenda suggested by SC/ST Department: Self Employment Scheme

Deputy Director, SC Department informed that the Department had conducted several training programs for the SC youth with the motive of initiating entrepreneurship culture in them. But after the completion of the same, they are facing financial difficulties as they are not able to provide any collateral security for the loans.

Convenor responded replied to the same by putting the figures of the PMEGP loans sanctioned to the SC/ST category. This financial year has shown a good increase in the SC/ST loans under PMEGP. Under Stand India scheme also can be availed by the SC/ST people without offering collateral. Banks are also facing issues that sufficient number of applications are not receiving from the said category

5.3 Tertiary Sector

5.3.1 Agenda suggested by FIDD, Thiruvananthapuram: Review of DLRC meeting periodicity

DGM, RBI informed the forum that as per the Lead Bank Scheme DLRC meetings should be convened every quarter and in the same public representative should attend. It is seen that most of the time public officials will not be attending these DLRC meetings which is making these meetings ineffective in some way. So a suggestion is sought from this forum whether the periodicity of the meeting to be changed.

As per the opinions received from the LDMs and discussions happened, the forum decided to recommend the change the periodicity of the DLRC meeting to half yearly.

5.3.2 Agenda suggested By Inspector General of Registration: Regarding to Deposit of Title Deeds.

The discussions are under going.

5.3.3 Agenda suggested By Finance (SFC-B) Department: Pension related issue

Convenor informed the SBI officials that if they are facing any issues regarding the same it can be escalated so that SLBC can involve in the same.

5.3.4 Agenda suggested by Kerala lotteries.

Convenor informed the Lottery Department that cash handling charges had been brought out by the banks as an initiative to channel all the cash transactions to digital. Uniform cash handling charges cannot be made as the policy differs from bank to bank. To the query raised by Official from Kerala lotteries, Convenor informed the provision of QR codes are a good solution for the same.

Shri. S Premkumar thanked all the stateholders of SLBC for the support during his tenure as SLBC Convenor of the state as he is superannuating from his 33 year old banking service on 31/05/2024.

Sri.Pradeep K S, Deputy General Manager, Canara Bank proposed the vote of thanks to all participants and the meeting concluded at 2.30 pm.

Participants

| CHIEF GUEST | |
|---------------------------|---|
| NAME | DESIGNATION |
| Sri. K N Balagopal | Hon'ble Minister for Finance, Govt. Of Kerala |
| Sri. P Rajeeve | Hon'ble Minister for Industries, Law & Coir, Govt. Of Kerala |

| CHAIRPERSON OF THE MEETING | | | |
|-----------------------------------|-----------------------------|-----------------------|------------------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | Government of Kerala | Dr. Venu V IAS | Chief Secretary |

| RESERVE BANK OF INDIA | | |
|------------------------------|-------------------------------|----------------------------------|
| SL NO | NAME | DESIGNATION |
| 1 | Sri. Thomas Mathew | Regional Director |
| 2 | Sri. K B Sreekumar | Deputy General Manager |
| 3 | Sri. Sabith Salim | Assistant General Manager |
| 4 | Smt. Mini Balakrishnan | Manager |

| DEPARTMENT OF FINANCIAL SERVICES | | |
|---|--------------------------|--------------------------------|
| SL NO | NAME | DESIGNATION |
| 1 | Smt. M G Jayasree | Deputy Director General |

| NABARD | | |
|---------------|---------------------------------|----------------------------------|
| SL NO | NAME | DESIGNATION |
| 1 | Sri. Gopa Kumaran Nair G | Chief General Manager |
| 2 | Sri. Baiju Kurup | Chief General Manager |
| 3 | Smt. Minu Anwar | Assistant General Manager |

| GOVERNMENT OF KERALA/ GOVERNMENT OF INDIA/DEVELOPMENTAL AGENCIES | | | |
|---|-------------------------------------|-------------------------------------|-------------------------------|
| SL No | INSTITUTION | NAME | DESIGNATION |
| 1 | Local Self Government Dept. | Dr. Sharmila Mary Joseph IAS | Principal Secretary |
| 2 | Kudumbasree Mission | Sri. Jafar Malik IAS | Executive Director |
| 3 | Finance Department | Sri. Mir Muhammed Ali IAS | Special Secretary |
| 4 | Land Revenue Commissionerate | Sri. Rohin Raj R KAS | Assistant Commissioner |
| 5 | SC/ST Development Department | Smt. Surya S Gopinath KAS | Under Secretary |

| | | | |
|----|--|-------------------------|---|
| 6 | Dept. Of Animal Husbandry &Diary, GOI | Sri. Ajith Kumar K | Assistant Commissioner |
| 7 | State Planning Board | Sri. Nagesh S S | Chief, Agri. Division, State Planning Board |
| 8 | Economics and Statistics Dept. | Sri. Sreekumar B | Director |
| 9 | State GST Department | Sri. Madhu K | Additional Commissioner |
| 10 | | Sri. Sujith S S | Deputy Commissioner |
| 11 | Registration Department | Sri. P K Sajan Kumar | Joint Inspector General of Registration |
| 12 | Local Self Government Dept | Sri. Manoj T | Joint Secretary |
| 13 | | Smt. Sajina Sathar | Assistant Director, PD, LSGD |
| 14 | Department of Agriculture and Farmers' Welfare | Sri. Ajit C | Assistant Director, Planning |
| 15 | | Smt. Mini C L | Joint Director, FIG |
| 16 | Department of Cooperation | Smt. Valsala S D | Deputy Secretary |
| 17 | Land Revenue Commissionerate | Smt. Deepa S | Deputy Director (i/c) |
| 18 | Department of Cooperation | Smt. Vedavathy K | Deputy Registrar |
| 19 | | Sri. Rajesh S | Officer |
| 20 | KVIB | Smt. P N Mary Virgin | Director |
| 21 | | Smt. Sabeena Beegum M S | Village Industries Organiser |
| 22 | | Sri. Viraj K | Officer |
| 23 | KVIC | Sri. C G Andavar | State Director (i/c) |
| 24 | Industries Department | Smt. M A Rajeena Beegum | Additional Secretary |
| 25 | Directorate of Industries | Sri. Nishand S | Deputy Director |
| 26 | Planning and Economic Affairs Department | Smt. Sindhya T S | Under Secretary |
| 27 | Industries Department | Smt. Reena K K | Officer |
| 28 | | Sri. Suresh K | Research Officer |
| 29 | Directorate of Agriculture | Sri. Vipin K S | Assistant Director |
| 30 | Directorate of Agriculture | Smt. Shibina Illias | Agricultural Officer |
| 31 | Department of Social Justice | Smt. Sherief Shooja K | Assistant Director |
| 32 | Directorate of Fisheries | Sri. Suhair K | Deputy Director |

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|----|--|-------------------------|---------------------------------|
| 33 | Matsyafed | Sri. Preethy Prasad | Deputy General Manager |
| 34 | Directorate Of Animal Husbandry | Dr. Saritha Vijayan | Deputy Director |
| 35 | | Dr. Bobby Rajan | Deputy Director, Planning |
| 36 | NORKA Roots | Smt. Jency Josey | Assistant Manager |
| 37 | Kudumbasree Mission | Sri. Naveen C | Chief Operating Officer |
| 38 | | Sri. Anishkumar M S | SPM |
| 39 | SC Development Department | Sri. Aravindakshan | Deputy Director |
| 40 | ST Development Department | Sri. Bipindas Y | Assistant Director |
| 41 | NACER | Sri. Percy Joseph | SDR RSETI |
| 42 | | Smt. Saritha R | SCR RSETI |
| 43 | Department of General Education | Sri. Jayakumar C S | Deputy Secretary |
| 44 | National Commission for SC | Sri. Sudarsanan | Research Officer |
| 45 | | Sri. Arjun A | Steno |
| 46 | Agriculture Infra Fund | Sri. Shaji George | Team Leader |
| 47 | | Sri. Ranjith Murali E | Agri Expert |
| 48 | State Planning Board | Smt. Sruthy K T | Agronomist, SPB |
| 49 | State Lottery Dept. | Sri. Christy Michael | District Lottery Officer |
| 50 | SFAC Kerala | Dr. Jomy Jacob | ADA and Project Leader |
| 51 | MGNREGS | Sri. Sunilkumar V | Finance Officer |
| 52 | K-BIP | Smt. Jeeshma Jeevan J S | Deputy Manager |
| 53 | Dept. Of Telecom | Sri. Shaji T R, ITS | Deputy Director General |
| 54 | Directorate of Technical Education | Sri. Ajith Kumar S N | Senior Finance Officer |
| 55 | SIDBI | Sri. P R Savishesh | SIDBI |
| 56 | Dept. Of Collegiate Education | Sri. Manoj K S | Jr. Superintendent |
| 56 | Diary Development Dept. | Sri. Shaju Chandran R L | DEO |
| 57 | Directorate of Marketing and Inspection, GOI | Dr. Anil Kumar R | Deputy Agri. Marketing Advisor. |

| PUBLIC SECTOR BANKS | | | |
|----------------------------|--------------------|-------------------------|------------------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | BANK OF BARODA | Mr. R. V. S. V. Sridhar | Deputy General Manager |

| | | | |
|----|-----------------------|--------------------------|--------------------------------------|
| 2 | BANK OF INDIA | Sri. Yeswanth Kumar SU | Deputy Zonal Manager |
| 3 | BANK OF MAHARASHTRA | Sri. Shibu Jacob | Zonal Manager |
| 4 | CANARA BANK | Sri. S Anil Kumar Nair | General Manager (D) |
| 5 | CENTRAL BANK OF INDIA | Sri. Khafeel Ahmed P | Regional Head |
| 6 | INDIAN BANK | Sri. Sam Sampath Evugen | Deputy General Manager/Zonal Manager |
| 7 | INDIAN OVERSEAS BANK | Sri. K Subramaniam | Chief Manager |
| 8 | | Sri. Abhilash Sree kumar | Manager |
| 9 | PUNJAB & SIND BANK | Sri. Nibin Anirudhan | Manager |
| 10 | PUNJAB NATIONAL BANK | Smt. Nithyakalyani R | Assistant General Manager |
| 11 | STATE BANK OF INDIA | Sri. B N Martha | Deputy General Manger |
| 12 | | Sri. Krishnakumar R | Assistant General Manager |
| 13 | | Sri. Somasundaram | Assistant General Manager |
| 14 | UCO BANK | Sri. M Srinivas Chary | Assistant General Manager |
| 15 | UNION BANK OF INDIA | Sri. M Sanal Kumar | Assistant General Manager |

CONVENOR BANK (CANARA BANK)

| SL NO | NAME | DESIGNATION |
|-------|----------------------|---------------------------------|
| 1 | Sri. S Premkumar | SLBC Convener & General Manager |
| 2 | Sri. Pradeep K S | General Manager (D) |
| 3 | Sri. Sunil P L | Divisional Manager |
| 4 | Sri. Achuth J Sankar | Senior Manager |
| 5 | Sri. Unnikuttan R | Officer |
| 6 | Sri. Gokul Sreekumar | Officer |
| 7 | Sri. Sreejesh P S | Officer |

REGIONAL RURAL BANK

| SL NO | INSTITUTION | NAME | DESIGNATION |
|-------|--------------------|----------------------------|---------------------------|
| 1 | Kerala Gramin Bank | Smt. Vimala Vijaya Bhaskar | Chairperson |
| 2 | | Sri. Subramanyan Potti M | Assistant General Manager |

PRIVATE SECTOR BANKS

| SLNo | INSTITUTION | NAME | DESIGNATION |
|------|-------------|--------------|--------------------------|
| 1 | AXIS BANK | Sri. S Anoop | Assistant Vice President |

| | | | |
|----|--------------------------|------------------------|---------------------------|
| 2 | Bandhan Bank | Sri. Gokul R | Deputy Manager |
| 3 | CSB BANK Ltd | Dr. Roy Varghese | Head Financial Inclusion |
| 4 | CITY UNION BANK | Sri. Vignesh J | Regional Manager |
| 5 | DBS Bank Ltd | Sri. Sachin S Baliga | Cluster Head |
| 6 | | Sri. Arun P S | Branch Manager |
| 7 | DHANLAXMI BANK | Sri. Sreekanth V V | Regional Head |
| 8 | FEDERAL BANK | Smt. Geetha Gopinath | Deputy Vice President |
| 9 | HDFC BANK Ltd | Sri. Hari C V | Cluster Head |
| 10 | ICICI BANK | Sri. Premdas Rajan | Regional Head |
| 11 | | Sri. Sridhar S | Zonal Head |
| 12 | | Sri. Tony Thomas | Chief Manager |
| 13 | IDBI BANK | Sri. Nebu Thomas Koshy | Deputy General Manager |
| 14 | IDFC FIRST Bank | Sri. Bipin V S | Manager |
| 15 | INDUS IND BANK | Sri. Jose John | Regional Head |
| 16 | KARNATAKA BANK | Sri. Arunkumar | Senior Manager |
| 17 | KARUR VYSYA BANK | Sri. Bijukumar A | Assistant General Manager |
| 18 | KOTAK MAHINDRA BANK | Sri. Sabi Mathew | Senior Manager |
| 19 | RBL BANK | Sri. Abhilash David | Branch Manager |
| 20 | THE SOUTH INDIAN BANK | Sri. Kurian Abraham | AGM |
| 21 | Tamilnad Mercantile Bank | Sri. Dianesh Kumar | Chief Manager |
| 22 | YES BANK | Sri.Sreejith P L | Manager |

| CO-OPERATIVE BANKS | | | |
|--------------------|-------------------------|----------------------|---------------------------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | KSCARDB (incl. PCARDBs) | Sri. Biju Varghese T | Agriculture Development Manager |
| 2 | Kerala Bank | Sri.Jorty Chacko | Chief Executive Officer |
| | | Sri. Roy Abraham | Chief General Manager |

| LEAD BANK OFFICES | | | |
|-------------------|----------------------|--------------------|--------------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | Indian Overseas Bank | Sri. Jayamohan S | LDM Trivandrum |
| 2 | | Sri. Ramanathan P | LDO Trivandrum |
| 3 | Indian Bank | Smt. Arunima V T | LDM Kollam |
| 4 | State Bank of India | Sri. Arun M | LDM Alappuzha |
| 5 | State Bank of India | Sri. Cyriac Thomas | LDM Pathanamthitta |

| | | | |
|----|---------------------|------------------------|------------------|
| 6 | State Bank of India | Sri. Alex E M | LDM Kottayam |
| 7 | | Sri. Raju Philip | LDM Kottayam (D) |
| 8 | State Bank of India | Sri. Reji Raj | LDM Idukki |
| 9 | State Bank of India | Sri. Ajilesh C | LDM Ernakulam |
| 10 | Canara Bank | Sri. Mohanachandran | LDM Thrissur |
| 11 | Canara Bank | Sri. Anilkumar P T | LDM Palakkad |
| 12 | Canara Bank | Sri. M A Titten | LDM Malappuram |
| 13 | Canara Bank | Sri. Jyothis S | LDM Kozhikode |
| 14 | Canara Bank | Sri. Muraleedharan T M | LDM Wayanad |
| 15 | Canara Bank | Dr. Renjith K S | LDM Kannur |
| 16 | Canara Bank | Sri. N V Bimal | LDM Kasargod |

| SMALL FINANCE BANK | | | |
|---------------------------|-------------|----------------------|---------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | ESAF | Sri. Wilson Thomas | Chief Manager |
| 2 | Ujjivan | Sri. Abhilash Thomas | State Leader |

| Payment Bank | | | |
|---------------------|-------------------------|---------------------|---------------------|
| SL NO | INSTITUTION | NAME | DESIGNATION |
| 1 | India Post Payment Bank | Sri. M Murugesan | Chief Manager |
| 2 | Airtel Payments Bank | Smt. Sreedevi RNair | South Zonal Manager |